Name

Email :

Phone :

Summary of Skills and Qualifications

❖ Proactive and results-oriented professional with 10 years of experience, including 4 years managing senior professionals;

❖ Proven expertise in Tableau, OBIEE, MS Office applications (Excel, Power point, Access); has also worked with SFDC, Siebel, Business objects and Cognos report studio;

❖ Adept at finding answers to complex business problems. Expertise at analyzing sales and customer usage data to draw actionable insights;

❖ Track record as a quick learner and a team player known for "go beyond" and "get it done" attitude and ability to work effectively with all levels in the organization;

❖ Demonstrated creative problem solving and strong communication and presentation skills.;

❖ Consistently recognized as a higher performer and has received promotions and prestigious awards at companies.

Experience

ABC Inc. (April 2008 - present)

Group Name   : PPG Product Management Group& Strategic Planning & Performance Group

Title   : Manager, Business Intelligence & Sr Business Analyst respectively

Role Description:
- Manage a team of 3 employees, one contractor and Intern over the last 4+ years;
- Deliver detailed Monthly Business Review Analysis on Platforms, Flash and CDOT metrics to Execs;
- Manage the creation and delivery of weekly Forecast vs Actual updates, Quotes and Opportunities for use in New Product Introductions, Market share Analysis and other as needed in-depth analyses for Executives;
- Work with IT partners to build complex dashboards for business unit monthly business review of company's Flash Business.
- Collaborate with Strategic Marketing and Finance teams to synthesize finance and customer data into meaningful information for product operations related decision making.

Accomplishments:
- Successfully lead, maintain and enhance a comprehensive financial model for existing and new products, allowing Product Management and Execs to make business trade-offs to achieve optimal decisions timely;
- Lead in building tools (Tableau and excel) for ease of use and automation of complex data that saved 10 man hours each week;
- Successfully completed in-depth analysis for discounting, price-band and disk capacity analyses that helped Execs make informed decisions and the pricing teams to price new and existing products for maximum revenue and margins;

- Awarded equity for "rising star" performer of the year in 2013 (given to 1% of all company employees;
- Received three "Spot Awards" for formulating successful ways to measure and report storage cluster OS adoption, and meeting or exceeding tight deadlines;

Initiatives:
- Accredited Sales Professional – successfully completed the NASP exam & certification;
- Proposed and formulated New Business Logic methodology to measure the performance of new products including CDOT, All Flash, Flash Pool SW and OS SW . This is currently used across the company and incorporated into the company's official database.

XYZ - (Jan 2007 – Mar 2008)
Group Name   : Project Management, AT&T Account & DWBI
Title   : Project Manager & Systems Engineer

Role Description:
- As a Project Manager, worked on handling key business impact projects end to end. Extensive collaboration with several teams involved in the development lifecycle of projects;
- Coordinated with the client (AT&T) and corresponding software development teams through the software development life cycle process end to end.
- As a Systems Engineer in DWBI (spell this out) team, worked on European Commission Community Innovation Survey 2006 CIS DB (spell this out) project. This rquired upgrading and maintaining the survey questionnaire and integrating the new with the existing SAS Base.

Accomplishments:
- Successfully upgraded and maintained survey questionnaire and integrating new software with the old set using SAS Base;
- Completed several online training modules, iincluding Data warehousing basics and Six Sigma self-certification.

Professional Development:
- Upgraded skills on PL/SQL, Datastage and Abinitio through trainings;
- Attended seminars such as DBMS Share net, Blue point Industry Exchange.

Education
- ❖ Post Graduate Certificate in Business Management, IIM Kozhikode, 2006
- ❖ Master of Science in Computer Science, **Osmania University**, Hyderabad, 2002
- ❖ Bachelor of Science in Mathematics, Statistics and Computer Science, **Osmania University**, Hyderabad, 2000.

Technical Skills/Knowledge
- ❖ OBIEE, SQL basics, PPT, MS Exce, Tableau
- ❖ Cognos Report Studio (Neo), SQL basics, PPT, MS Excel, MS Access
- ❖ SAS base, Business Objects, Excel & VBA for Excel, PowerPoint.